



# CHAITANYA BHARATHI INSTITUTE OF TECHNOLOGY

Autonomous Institute | Affiliated to Osmania University



## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (MOU) is made and entered into on **28<sup>th</sup> Day of August, 2025** between:

**Chaitanya Bharathi Institute of Technology, Hereafter called the first Party and "CBIT"**

AND

**GRADVISION EDTECH PRIVATE LIMITED with it's address as 6-3-354/1/C3 & C4, 2nd Floor, Stellar Sphinx Banjara Hills, Khairatabad, Hyderabad 500034**

### 1. PURPOSE

This Memorandum of Understanding (MoU) establishes a collaborative framework between **Chaitanya Bharathi Institute of Technology (CBIT)**, hereinafter referred to as "**the First Party**" or "**CBIT**", and **Gradvision Edtech Private Limited**, hereinafter referred to as "**the Second Party**" or "**GEPL**". The objective of this collaboration is to provide **comprehensive career development services** to CBIT students, including **career assessments, virtual internships, and skill development workshops**, with the goal of enhancing their **employability and overall professional growth**.

### 2. SCOPE OF COLLABORATION

- 1 Career Lab Services:** Career counseling, psychometric assessments, and personalized career guidance for students.
- 2 Virtual Internship Program:** Providing students with industry internships to enhance their career prospects.
- 3 Skill Development:** Offering workshops and training in critical skills like coding, entrepreneurship, and soft skills through specialised trainers.

*V. Swati*



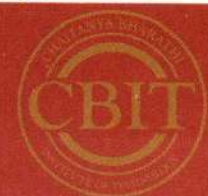
*Chaoay*  
Incubation & Innovation  
R&E Hub, CBIT(A)  
Gandipet, Hyderabad-500075

#### Chaitanya Bharathi Institute of Technology

Chaitanya Bharathi (PO), Kokapet (V), Gandipet (M),  
Ranga Reddy District, Hyderabad - 500 075, Telangana, India

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### 3. RESPONSIBILITIES OF THE FIRST PARTY

- 1 **Access to Students:** The First Party will provide access to its students to participate in the Career Lab and Internship Program.
- 2 **Infrastructure Support:** The First Party will provide the necessary infrastructure for program implementation (e.g., classrooms for workshops, computer labs for platform access)
- 3 **Promotion:** The First Party will actively promote the program within its branches and ensure student participation across all eligible grades.
- 4 **Student Engagement:** The First Party will ensure that students engage with the program, including completing assessments, attending workshops, and participating in internships.
- 5 **Fee Collection:** Students shall pay the Annual Program Fees directly to the GV Edtech  
*Interested Students will join.*

#### 1. Student Access:

The First Party shall facilitate access to its students for active participation in the Career Lab, Internship Program, and related activities based on the student availability and without affecting class work and Examination schedule.

#### 2. Infrastructure Support:

The First Party shall provide the necessary physical and digital infrastructure required for effective implementation of the program, including classrooms for workshops and computer labs for platform access based on availability.

#### 3. Program Promotion:

The First Party shall actively promote the program across all its departments and branches, encouraging maximum student participation across eligible academic levels.

#### 4. Student Engagement:

The First Party shall ensure consistent student engagement by motivating and encouraging completion of career assessments, attendance in workshops, and participation in offline and online internships. *Interested student will engage for this activity.*

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#### 5. Fee Payment Communication:

The First Party shall inform students that the Annual Program Fee is to be paid **directly to GEPL (Gradvision Edtech Private Limited)**. The First Party shall not be responsible for fee collection. *Interested students will join for the program.*

#### 4. RESPONSIBILITIES OF THE SECOND PARTY

- 1 Program Implementation:** The Second Party will provide the online platform, career assessments, online and offline workshops, and industry partnerships to facilitate the program. The features of the online platform are highlighted in Annexure I.
- 2 Training & Support:** The Second Party will provide training for The First Party staff and counsellors and also students for implementing the Career Lab and Internship Program.
- 3 Internship Partnerships:** The Second Party will establish relationships with Industries and companies for providing virtual internship opportunities to The First Party's students. The second part will also enable First party to sign MoUs with Industries and companies wherever possible.
- 4 Monitoring & Reporting:** The Second Party will provide periodic updates and reportson program progress and outcomes to The First Party.

#### 5. RESPONSIBILITIES OF THE SECOND PARTY (GEPL)

##### 1. Program Implementation:

The Second Party shall provide the required infrastructure for program execution, including access to its online platform, career assessments, online and offline workshops, and relevant industry partnerships based on availability of the facility. Detailed features of the online platform are outlined in **Annexure I**.

##### 2. Training & Support:

The Second Party shall offer necessary training and support to the First Party's staff, counselors, and students to ensure effective implementation and utilization of the Career Lab and Internship Program.

##### 3. Industry Partnerships & MoUs:

The Second Party shall establish collaborations with industries and companies to offer meaningful virtual internship opportunities to the students of the First Party.

*Y. S. N. H.*

*T. Chowdhury*



Wherever feasible, the Second Party shall also facilitate the signing of MoUs between the First Party and industry partners.

4. **Monitoring & Reporting:**

5. The Second Party shall provide regular updates, reports, and analytics on program implementation, student participation, and outcomes to the First Party.

6. **Point of Contact (SPOCs):**

Both parties shall nominate **two Single Points of Contact (SPOCs)** from their respective sides to ensure smooth coordination, communication, and execution of the program.

## 6. TERMS OF AGREEMENT

1 **Duration:** This MOU is valid for an **initial period of 3 years**, with an option for renewal based on mutual agreement.

2 **Fees and Payment:** Each interested student shall pay an "Annual Fee" directly to Grad Vision EdTech Pvt. Ltd. (The Second Party) for the services provided, which include the Career Lab, Internship Program, and Skill Development Workshops. The First Party shall facilitate communication and coordination with students but shall not be responsible for collecting the fee. Grad Vision EdTech will issue invoices directly to the students. The aforementioned "Annual Fee" shall be as per the fee structure provided in the table below and may be revised in subsequent years based on mutual understanding.

| Grade / Level             | Approx. Annual Fee per Student |
|---------------------------|--------------------------------|
| Undergrad 1st to 4th Year | Rs 1500/-+ GST                 |

GEPL (Gradvision Edtech Private Limited) will consider the subsidized fee of Rs. 1000/= for the economically backward students. There will not be any fee for the faculties while participating in the vent. Scholarship will also be offered to Economically backward students who are not able to pay the fees based on the acceptance by Grad vision..

## 7. CONFIDENTIALITY

- 1 Each Party shall undertake to observe the secrecy of confidential information received from or supplied to the other Party during the period of implementation of this MoU or other agreements made pursuant to this MoU.
- 2 For purposes of this MoU, "confidential information" means any information whether prior to or hereinafter disclosed by the Second Party (the disclosing Party) to the First

*Y. Swati*

*T. Chowdhury*





Party (the Receiving Party) of this MoU involving personal details of Assessee, technical, business, marketing policy, know-how, planning, project management and other information, data and/or solutions in any form, including but not limited to any information which is designated in writing to be confidential or by its nature intended to be for the knowledge of the Receiving Party or if orally given, is given in the circumstances of confidence.

- 3 All the databases generated by The Second Party will be confidential and will not be shared or used in any manner by The First Party for commercial purposes.
- 4 Both Parties agree that the provisions of this Clause shall continue to be binding between the Parties notwithstanding the termination of this MoU.

#### **8. INTELLECTUAL PROPERTY**

Any intellectual property developed by either party as a result of this partnership (such as AI algorithms, assessment tools, course materials) shall remain the property of the respective party. Both parties agree to respect the intellectual property rights of each other. In case of any disputes, it will be mutually discussed and solved.

#### **9. SETTLEMENT OF DISPUTES**

- 1 Any difference or dispute between the Parties concerning the interpretation and/or implementation and/or application of any of the provisions of this MoU shall first be settled amicably through mutual consultation and/or negotiations between the Parties.
- 2 In the event of non-resolution, reference shall be made to a mediator jointly appointed by the Parties who shall mediate the dispute or difference in question.

Y. Swati

T. Chowry



## 10. GOVERNING LAW


This MOU shall be governed by and construed in accordance with the laws of India.

This Memorandum of Understanding shall be governed by and interpreted in accordance with the laws of **India**. Any disputes arising out of or in connection with this MoU shall be subject to the exclusive jurisdiction of the **courts located in Hyderabad, Telangana**.

## 11. SIGNATURES

By signing below, both parties agree to the terms and conditions set forth in this MOU.

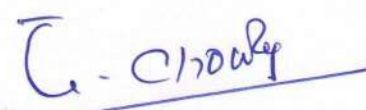
**For CBIT (The First Party)**

  
Name: Prof. C. V. Narasimhulu,  
Principal, CBIT,  
Date: \_\_\_\_\_



Witness

  
28/8/25-

  
Director - Incubation & Innovation  
R&E Hub, CBIT(A)  
Gandipet, Hyderabad-500075



**For GRADVISION EDTECH PRIVATE LIMITED( Second Party)**

Swati jaiswal

Director, Gradvision

28<sup>th</sup> August 2025



Witness:



## ANNEXURE 1



### FEATURES OF THE ONLINE STUDENT PLATFORM

- 1 Personalized and static web-page login.
- 2 Complete API for Login Integration with your webpage login.
- 3 3 managed servers for higher performance for higher volumes.
- 4 Psychometric and aptitude assessment for students upto Undergraduate Level.
- 5 Advanced fully controlled CRM panel (Profile and report management with advanced functionalities)
- 6 50 minutes Comprehensive Career Planning Assessment with a detailed career report.
- 7 Multiple report generation – multi reports of the same candidate without limitations.
- 8 Access to a completely updated career library.
- 9 24x7 dedicated supervision and on-going technical support.

V. Swati

T. Chowry